

**UNITED STATES BANKRUPTCY COURT  
SOUTHERN DISTRICT OF NEW YORK**

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<b>In re</b>	<b>: Chapter 11</b>
	<b>:</b>
<b>DELPHI CORPORATION.,</b>	<b>: Case No. 05-44481 (RDD)</b>
<b>et al.,</b>	<b>:</b>
	<b>: Jointly Administered</b>
<b>Debtors.</b>	<b>:</b>
-----	<b>X</b>

**FOURTH INTERIM APPLICATION OF ROTHSCHILD INC. FOR  
COMPENSATION AND REIMBURSEMENT OF EXPENSES**

Name of Applicant: Rothschild Inc.

Authorized to Provide Professional Services to: DELPHI CORPORATION, et al.

Date of Retention: As of October 8, 2005

Period for which compensation and  
reimbursement are sought: October 1, 2006 – January 31, 2007

Amount of compensation sought as actual,  
reasonable, and necessary: \$1,000,000.00

Amount of expense reimbursement sought as  
actual, reasonable, and necessary: \$ 207,456.79

This is a(n):        Monthly   X   Interim        Final Application

If this is not the first application filed, disclose the following for prior application:

<b>Date Filed</b>	<b>Period Covered</b>	<b>Requested Fees</b>	<b>Requested Expenses<sup>1</sup></b>	<b>Approved Fees</b>	<b>Approved Expenses</b>
May 1, 2006	10/08/05 – 1/31/06	\$943,548.39	\$84,007.54	\$943,548.39	\$84,007.54
July 31, 2006	2/1/06 – 5/31/06	\$1,000,000.00	\$60,862.23	\$1,000,000.00	\$60,862.23
Nov 30, 2006	6/1/06 – 9/30/06	\$1,000,000.00	\$224,982.46	\$1,000,000.00	\$224,982.46
Mar 29, 2007	10/1/06 – 1/31/07	\$1,000,000.00	\$207,456.79		

<sup>1</sup> Rothschild has voluntarily agreed to reduce its expenses for the first three interim fee periods by a total of \$13,016.19, which has been allocated equally among the first three periods.

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**FOURTH INTERIM APPLICATION OF ROTHSCHILD INC. FOR  
COMPENSATION AND REIMBURSEMENT OF EXPENSES**

Rothschild Inc. ("Rothschild"), financial advisor and investment banker for Delphi Corporation ("Delphi" or the "Company"), together its affiliated debtors and debtors-in-possession (collectively, the "Debtors" or the "Company"), makes this fourth interim application for compensation and reimbursement of expenses, and in support thereof respectfully represents:

1. This application is made pursuant to (i) Sections 330 and 331 of Title 11 of the United States Code (the "Bankruptcy Code"), (ii) Rules 2014 and 2016 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), (iii) Administrative Order M-150, Amended Guidelines for Fees and Disbursements for Professionals in Southern District of New York Bankruptcy Cases (the "Amended Guidelines"), (iv) the Order of this Court, dated November 4, 2005 (together with each supplemental order, the "Fee Order"), Establishing Procedures for Monthly Compensation and Reimbursement of Expenses of Chapter 11 Professionals, (v) the Order of this Court, dated October 14, 2005 (the "Interim Retention Order"), Authorizing Retention of Rothschild Inc. as Investment Banker and Financial Advisor for the Debtors, nunc pro tunc to October 8, 2005, the commencement of the Debtors' cases, and (vi) the Order of this

Court, dated November 30, 2005 (the “Final Retention Order,” and together with the Interim Retention Order, the Retention Orders”), Authorizing Retention of Rothschild Inc. as Investment Banker and Financial Advisor for the Debtors. Copies of the Retention Orders are attached hereto as Exhibit A.

### **BACKGROUND**

2. On October 8, 2005 (the “Filing Date”), 39 of 42 Debtors, and on October 14, 2005, the remaining Debtors, filed voluntary petitions in this Court under Chapter 11 of the Bankruptcy Code. The Debtors are authorized to operate their business and manage their properties as debtors-in-possession pursuant to sections 1107(a) and 1108 of the Bankruptcy Code.

3. With more than 180,000 employees worldwide, global 2004 revenues of approximately \$28.6 billion, and global assets as of August 31, 2005 of approximately \$17.1 billion,<sup>2</sup> Delphi ranks as the fifth largest public company business reorganization in terms of revenues, and the thirteenth largest public company business reorganization in terms of assets. Delphi's non-U.S. subsidiaries are not Chapter 11 debtors, will continue their business operations without supervision from the Bankruptcy Court, and will not be subject to the Chapter 11 requirements of the U.S. Bankruptcy Code.

4. Over the past century, the operations which are now owned by Delphi have become a leading global technology innovator with significant engineering resources and technical competencies in a variety of disciplines. Today, the Company is arguably the single largest global supplier of vehicle electronics, transportation components, integrated systems and

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<sup>2</sup> The aggregated financial data used in this Application generally consists of consolidated information from Delphi and its worldwide subsidiaries and affiliates.

modules, and other electronic technology. The Company's technologies and products are present in more than 75 million vehicles on the road worldwide. The Company supplies products to nearly every major global automotive original equipment manufacturer ("OEM") with 2004 sales to its former parent, General Motors Corporation ("GM"), equaling approximately \$15.4 billion and sales to each of Ford Motor Company, DaimlerChrysler Corporation, Renault/Nissan Motor Company, Ltd., and Volkswagen Group exceeding \$850 million.

5. As part of its growth strategy, Delphi has established an expansive global presence with a network of manufacturing sites, technical centers, sales offices, and joint ventures located in every major region of the world. In the U.S., the Debtors employ approximately 50,600 people. Those employees work in approximately 44 manufacturing sites and 13 technical centers across the country, and in Delphi's worldwide headquarters and customer center located in Troy, Michigan. Approximately 34,750 of these individuals are hourly employees, 96% of whom are represented by approximately 49 different international and local unions. Outside the United States, the Company's foreign entities employ more than 134,000 people, supporting 120 manufacturing sites and 20 technical centers across nearly 40 countries worldwide.

6. In the first two years following Delphi's separation from GM, the Company generated more than \$2 billion in net income. Every year thereafter, however, with the exception of 2002, the Company has suffered losses. In calendar year 2004, the Company reported a net operating loss of \$482 million on \$28.6 billion in net sales. Reflective of a downturn in the marketplace, Delphi's financial condition has deteriorated further in the first six months of 2005. The Company experienced net operating losses of \$608 million for the first six months of

calendar year 2005 on six-month net sales of \$13.9 billion, which is approximately \$1 billion less in sales than during the same time period in calendar year 2004.<sup>3</sup>

7. The Debtors believe that three significant issues have largely contributed to the deterioration of the Company's financial performance: (a) increasingly unsustainable U.S. legacy liabilities and operational restrictions driven by collectively bargained agreements, including restrictions preventing the Debtors from exiting non-strategic, non-profitable operations, all of which have the effect of creating largely fixed labor costs, (b) a competitive U.S. vehicle production environment for domestic OEMs resulting in the reduced number of motor vehicles that GM produces annually in the United States and related pricing pressures, and (c) increasing commodity prices.

8. In light of these factors, the Company determined that it would be imprudent and irresponsible to defer addressing and resolving its U.S. legacy liabilities, product portfolio, operational issues, and forward looking revenue requirements. Having concluded that pre-filing discussions with its unions and GM were not leading to the implementation of a plan sufficient to address the Debtors' issues on a timely basis, the Company determined to commence these Chapter 11 cases for its U.S. businesses to complete the Debtors' transformation plan and preserve value.

#### **RETENTION OF ROTHSCHILD**

9. By letter agreement dated May 1, 2005 and amended as of October 8, 2005 (and as may be further amended, modified or supplemented from time to time, including by the Retention Orders, the "Engagement Letter"), the Debtors retained Rothschild to assist the

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<sup>3</sup> Reported net losses in calendar year 2004 were \$4.8 billion, reflecting a \$4.1 billion tax charge, primarily related to the recording of a valuation allowance on the U.S. deferred tax assets as of December 31, 2004.

Debtors with a possible restructuring. A copy of the Engagement Letter is attached hereto as Exhibit B. Pursuant to the terms of the Engagement Letter, by letter agreement dated May 17, 2006, the Debtors confirmed their earlier oral instructions requesting that Rothschild serve as the Company's primary financial advisor and investment banker in connection with the Company's proposed sales of its Steering and Interior businesses, a copy of which is attached hereto as Exhibit B.

10. Rothschild understands the Debtors chose to retain Rothschild due to Rothschild's reputation as a leading investment banking firm and financial advisor and its substantial experience advising debtors, creditors' committees and other parties in interest in connection with all aspects of the financial restructuring and Chapter 11 cases, including financial advice regarding mergers, acquisitions, divestitures, public and private financings and spin-offs and evaluation of assets and liabilities, formulation and negotiation of plans of reorganization and the restructuring of indebtedness.

11. Rothschild respectfully refers this Court to the Engagement Letter for a full recitation of its terms. In summary, Rothschild was retained by the Debtors to:

- (a) to the extent deemed desirable by the Debtors, identify and/or initiate potential Transactions (as defined in the Engagement Letter) or other transactions;
- (b) to the extent Rothschild deems necessary, appropriate and feasible, or as the Debtors may request, review and analyze the Debtors' assets and the operating and financial strategies of the Debtors;
- (c) assist the Company in developing and evaluating strategic alternatives with respect to the Company's legacy liabilities;
- (d) review and analyze the business plans and financial projections prepared by the Debtors including, but not limited to, testing assumptions and comparing those assumptions to historical Company and industry trends;
- (e) evaluate the Debtors' debt capacity in light of their projected cash flows and assist in the determination of an appropriate capital structure for the Debtors;

(f) assist the Debtors and their other professionals in reviewing the terms of any proposed Transaction or other transaction, in responding thereto and, if directed, in evaluating alternative proposals for a Transaction or other transaction, whether in connection with a Plan (as defined in the Engagement Letter) or otherwise;

(g) determine a range of values for the Debtors and any securities that the Debtors offer or propose to offer in connection with a Transaction or other transaction;

(h) advise the Debtors on the risks and benefits of considering a Transaction or other transaction with respect to the Debtors' intermediate and long-term business prospects and strategic alternatives to maximize the business enterprise value of the Debtors, whether pursuant to a Plan or otherwise;

(i) review and analyze any proposals the Debtors receive from third parties in connection with a Transaction or other transaction, including, without limitation, any proposals for debtor-in-possession financing, as appropriate;

(j) assist or participate in negotiations with the parties in interest, including, without limitation, any current or prospective creditors of, holders of equity in, or claimants against the Debtors and/or their respective representatives in connection with a Transaction or other transaction;

(k) advise and attend meetings of the Debtors' Board of Directors, creditor groups, official constituencies and other interested parties, as necessary;

(l) participate in hearings before the Bankruptcy Court (the "Bankruptcy Court") and provide relevant testimony with respect to the matters described in the Engagement Letter and issues arising in connection with any proposed Plan;

(m) assist the Debtors' internal and external counsel to enable such counsel to provide legal advice to the Debtors; and

(n) render such other financial advisory and investment banking services as may be agreed upon by Rothschild and the Debtors in connection with any of the foregoing.

### **COMPENSATION**

12. Pursuant to the Engagement Letter, as amended by and as more fully set forth in the Final Retention Order, in consideration for the services provided to the Debtors, the Debtors have agreed to pay Rothschild the following amounts, pursuant to Section 328 of the Bankruptcy Code, and subject to the final approval of the Bankruptcy Court:

(a) A retainer (the "Retainer") in an amount equal to the Monthly Fee (as defined below), to be applied against the fees and expenses of Rothschild under the Rothschild

Agreement.

(b) Commencing as of the date of the Engagement Letter, and whether or not a Transaction is proposed or consummated, a cash advisory fee (the "Monthly Fee") of \$250,000 per month. The Monthly Fee shall be payable by the Company in advance on the first day of each month.

(c) a fee (the "Completion Fee") of \$15,000,000, due and payable in cash upon the earlier of (i) the confirmation and effectiveness of a Plan or (ii) the closing of another Transaction; provided, that Rothschild shall credit against the Completion Fee: (X) 50% of the M&A Fee (as defined below); (Y) 50% of the New Capital Fees (as defined below) and (Z) to the extent not otherwise applied against the fees and expenses of Rothschild under the terms of the Rothschild Agreement, the Retainer; provided that the sum of such credits shall not exceed the Completion Fee.

(d) In the case of any M&A Transaction for which Rothschild is designated by the Company as the Company's primary advisor and investment banker, and which does not arise out of a Transaction for which a Completion Fee is due, a fee (the "M&A Fee") (as defined in the Engagement Letter).

(e) A new capital fee (the "New Capital Fee") equal to (i) 1.0% of any senior secured debt raised; (ii) 3.0% of the face amount of any junior secured or senior or subordinated unsecured debt (including any convertible debt) raised and (iii) 5.0% of any equity or hybrid capital raised (each a "New Capital Raise"), in each case, in which Rothschild is designated by the Company as the Company's primary advisor and investment banker. The New Capital Fee shall be due and payable in cash at the closing of any New Capital Raise; provided, that no New Capital Fee shall become payable in respect of any new capital raised (x) with respect to any debtor-in-possession financing arrangements; (y) from an entity not otherwise participating in or having expressed an interest in participating in a Transaction; or (z) from an Acquirer or an entity having expressed an interest in becoming an Acquirer in connection with the consummation of a Transaction which is intended to occur simultaneously with or within a reasonable period after the closing of such New Capital Raise.

(f) To the extent the Company requests Rothschild to perform additional services not contemplated by the Rothschild Agreement, such additional fees as shall be mutually agreed upon by Rothschild and the Company, in writing, in advance.

13. Pursuant to the Engagement Letter and the Final Retention Order, the Debtors will reimburse Rothschild for reasonable out-of-pocket expenses incurred in connection with the provision of services under the Engagement Letter, including without limitation the reasonable fees, disbursements and other charges of Rothschild's outside counsel. Out-of-pocket expenses



shall also include, but not be limited to, reasonable expenses incurred in connection with travel and lodging, data processing and communication charges, research and courier services.<sup>4</sup>

14. Pursuant to the terms of the Final Retention Order and the Fee Order, Rothschild has submitted monthly statements of fees and disbursements to (i) the Debtors, (ii) counsel to the Debtors, (iii) counsel for the official committee of unsecured creditors, (iv) counsel for the official committee of equity holders (v) the Office of the United States Trustee, (vi) counsel for the agent under the Debtors' prepetition credit facility, (vii) counsel for the agent under the Debtors' post-petition credit facility and (viii) the members of any Committee appointed in these cases for the purpose of reviewing fees and expenses. Pursuant to the Fee Order, Rothschild has been paid, or anticipates that it will be paid, 80% of the fees and 100% of the expenses identified in each monthly statement to which no objection has been served. The monthly fee statements delivered by Rothschild, and amounts received in respect thereof, are summarized in the following table:

<u>Statement Period</u>	<u>Statement Amount</u>		<u>Payments Received</u>	
	<u>Fees</u>	<u>Expenses</u> <sup>5</sup>	<u>Fees</u>	<u>Expenses</u> <sup>6</sup>
Oct. 2005	\$193,548.39	\$13,888.45	\$174,193.55	\$13,888.45
Nov. 2005	\$250,000.00	\$13,888.45	\$225,000.00	\$13,888.45
Dec. 2005	\$250,000.00	\$20,261.81	\$225,000.00	\$20,261.81

<sup>4</sup> As of the Petition Date, Rothschild had accrued unpaid expenses of \$40,307.56 which was offset against the Retainer

<sup>5</sup> October and November monthly fee statements were filed together pursuant to the Fee Order, thus for illustrative purposes in this table expenses were evenly distributed

<sup>6</sup> Expenses have been paid to date in full for the 1<sup>st</sup> three interim periods, not net of the \$13,016.19, which Rothschild has voluntarily agreed to reduce. Remaining Holdbacks to be paid by Delphi for the period will be net of the \$13,016.19 reduction.

Jan. 2006	\$250,000.00	\$40,307.56	\$225,000.00	\$40,307.56
Feb. 2006	\$250,000.00	\$17,107.09	\$225,000.00	\$17,107.09
March 2006	\$250,000.00	\$14,329.55	\$225,000.00	\$14,329.55
April 2006	\$250,000.00	\$23,202.39	\$225,000.00	\$23,202.39
May 2006	\$250,000.00	\$10,561.93	\$225,000.00	\$10,561.93
June 2006	\$250,000.00	\$52,607.43	\$225,000.00	\$52,607.43
July 2006	\$250,000.00	\$44,100.79	\$200,000.00	\$44,100.79
August 2006	\$250,000.00	\$87,794.72	\$200,000.00	\$87,794.72
September 2006	\$250,000.00	\$44,818.25	\$200,000.00	\$44,818.25
October 2006	\$250,000.00	\$66,183.88	\$200,000.00	\$66,183.88
November 2006	\$250,000.00	\$17,585.02	\$200,000.00	\$17,585.02
December 2006	\$250,000.00	\$78,537.46	\$200,000.00	\$78,537.46
January 2007	\$250,000.00	\$45,150.43		

**RELIEF REQUESTED**

15. By this Application, Rothschild seeks an Order (i) granting interim allowance and approval of compensation for services rendered during the period October 1, 2006 through and including January 31, 2007 (the “Relevant Period”), consisting of \$1,000,000.00 of fees plus the reimbursement of reasonable and necessary expenses incurred by Rothschild during the Relevant Period in the amount of \$207,456.79, for a total of \$1,207,456.79. (ii) authorizing and directing the Debtors to make payment in respect of 100% of such fees, to the extent not yet received by Rothschild for the Relevant Period, including, without limitation, the 20% holdback amount withheld pursuant to the terms of the Fee Order; and (iii) authorizing and directing the

Debtors to pay 100% of such expenses, to the extent not yet received by Rothschild for the Relevant Period.

16. All services for which compensation is sought were performed for and on behalf of the Debtors. Rothschild has not entered into any agreement, express or implied, with any party in interest for the purpose of fixing or sharing fees or other compensation to be paid for professional services rendered in these cases

17. Annexed hereto as Exhibit C are invoices for the total compensation and expenses sought by Rothschild for the Relevant Period and a breakdown of Rothschild's expenses incurred during the Relevant Period. Attached hereto as Exhibit D are daily time logs detailing the activities and services performed by Rothschild on behalf of the Debtors during the Relevant Period. The resumes of key professionals of Rothschild providing services to the Debtors are attached as Exhibit E.

#### **LEGAL BASIS FOR REQUESTED COMPENSATION**

18. Rothschild is entitled to receive the fees it has requested in accordance with the express terms of the Engagement Letter and the provisions of Section 328(a) of the Bankruptcy Code. Section 330 of the Bankruptcy Code provides for the award of compensation to professionals. *See* 11 U.S.C. § 330. Section 330, by its terms, is "subject to" the provisions of Section 328 of the Bankruptcy Code. *Id.* Section 328(a) permits a debtor, with the Court's approval, to employ a professional person "on any reasonable terms and conditions of employment, including on a retainer, on an hourly basis, or on a contingent fee basis." *See* 11 U.S.C. § 328(a).

19. Section 328 represents a departure from the practice that prevailed prior to the enactment of the Bankruptcy Code in 1978. The purpose of Section 328 was to permit the pre-

approval of compensation arrangements as a method of insuring that the most competent professionals would be available to provide services in bankruptcy cases. *See In re Westbrooks*, 202 B.R. 520, 521 (Bankr. N.D. Ala. 1996) (percentage fee arrangements “comport with the Bankruptcy Code’s goal of attracting highly qualified professionals to the bankruptcy forum”); *In re Olympia Holding Corp.*, 176 B.R. 962, 964 (Bankr. M.D. Fla. 1994).

20. Once the terms of a professional’s retention have been approved under Section 328(a), the agreed-upon compensation cannot be altered unless the agreed terms “prove to have been improvident in light of developments not capable of being anticipated at the time of the fixing of such terms and conditions.” 11 U.S.C. § 328(a); *see also In re Reimers*, 972 F.2d 1127, 1128 (9th Cir. 1992) (compensation agreement approved under Section 328(a) must be enforced in the absence of unforeseeable circumstances, and is not subject to a “reasonableness” review under Section 330); *In the Matter of National Gypsum Company*, 123 F.3d 861 (5th Cir. 1997) (same); *In re Olympia Holding Corp.*, 176 B.R. at 964 (same). As the Court explained in *National Gypsum*:

If the most competent professionals are to be available for complicated capital restructuring and the development of successful corporate reorganization, they must know what they will receive for their expertise and commitment. Courts must protect those agreements and expectations, once found to be acceptable.

21. Pursuant to the Final Retention Order, this Court approved the retention of Rothschild under the terms of the Engagement Letter, subject to the standard of review provided under Section 328(a). *See* Final Retention Order at pages 2-3.

22. The compensation for services rendered during the Relevant Period has been earned and is due and payable in full under the terms of the Engagement Letter. Rothschild submits that there have been no developments since the entry of the Final Retention Order that were “not

capable of being anticipated” and that would justify any modification to the terms of Rothschild’s retention. Accordingly, Rothschild submits that the fees and expense reimbursements sought herein should be allowed and approved by this Court pursuant to Sections 328(a) and 330 of the Bankruptcy Code.

23. Senior level professionals with extensive experience in the area of investment banking and bankruptcy services have directed Rothschild’s team. The investment banking services set forth above were performed primarily by David L. Resnick, Managing Director; William R. Shaw, Director; Nicole Torracco, Associate; Michael Stein Analyst; and William Wang, Analyst as well as other professionals and paraprofessionals, as needed. Rothschild’s general staffing policy is to assign senior bankers, experienced junior bankers and financial analysts to each restructuring assignment. The senior banker, in this case David L. Resnick, has overall responsibility for the case. He is primarily responsible for developing strategy with respect to the case, directing negotiations and interfacing with the other senior professionals involved with the case. The additional senior banker, in this case William Shaw, is responsible for day-to-day coordination of the case and the review of all financial analyses. The experienced junior banker, in this case Nicole Torracco, assists in the day-to-day coordination of the case and performs with the financial analysts, Michael Stein and William Wang, extensive financial analyses. The senior bankers, the experienced junior banker and the financial analysts coordinate their actions so as not to duplicate efforts. Given that the senior bankers, the experienced junior banker and the financial analysts have different roles in the case but have overlapping responsibilities, there are often times where it is appropriate for two or more bankers to be present at a meeting. In addition to the bankers noted above, Rothschild also has two separate teams of bankers responsible for the Steering and Interiors sale processes. The

Steering sale process is being performed by Christopher Lawrence, Vice Chairman; Nigel Bell, Director; Slava Brin, Vice President; Irene Fayn, Associate; Ali Akbar Causer, Analyst; Elana Caplan, Analyst; and Laura Pei, Analyst. The Interiors sale process is being performed by Christopher Lawrence, Vice Chairman; Michael Barr, Managing Director; William D. Cannon, Vice President; Colin Savage, Associate; and Alexander Ridings, Analyst.

24. The amount of fees and expenses sought in this application and Rothschild's billing processes are consistent with market practices for investment banking firms both in and out of a bankruptcy context. Rothschild's policy for all engagements, in or out of bankruptcy, is to dedicate the appropriate number of professionals to the assignment to complete the work as efficiently as possible.

25. Rothschild does not bill its clients based on the number of hours expended by its professionals. It bills clients on a retainer basis (generally monthly), plus a transaction fee or fees based upon completion. Accordingly, Rothschild does not have hourly rates for its professionals and Rothschild's professionals generally do not maintain time records for the work performed for its clients. Consistent with the terms of the Final Retention Order, however, Rothschild has maintained a daily time log detailing the activities and services performed by Rothschild on behalf of the Debtors, in half-hour increments, during the Relevant Period. A copy of these records is attached hereto as Exhibit D.

26. Given the size and complexity of this case, the complicated corporate and financial structure of the Debtors, the degree of activity during the Relevant Period and the high level of services rendered by Rothschild to the Debtors, Rothschild believes that the compensation sought is fair and reasonable.

**SUMMARY OF SERVICES RENDERED**

27. All services rendered by Rothschild during the Relevant Period were performed at the request or direction of the Debtors or legal professionals of Skadden, Arps, Slate, Meagher & Flom LLP ("Skadden") or O'Melveny & Myers LLP ("O'Melveny"). Rothschild has provided a broad range of necessary financial advisory services. Major areas of effort performed during the Relevant Period can be summarized into the following general categories:

A. 2007 – 2011 Preliminary Budget Business Plan ("2007 BBP") Financial Diligence

28. Rothschild has worked closely with the Company to conduct financial and operational due diligence on Delphi as it has developed its 2007 – 2011 Preliminary Budget Business Plan ("2007 BBP"). Delphi's 2007 BBP was developed at the divisional level and then reviewed by corporate management. Members of the Rothschild team traveled to Delphi headquarters in Troy to participate in the initial presentation of income statement projections of each of the five continuing divisions plus AHG (the non-continuing operations) to Delphi's corporate senior management.

29. Rothschild reviewed each of the respective division's presentations describing its 2007 – 2011 strategies and financial projections. Rothschild participated in meetings with each of the division heads and finance directors in sessions at Delphi headquarters and discussed such topics as revenue growth, manufacturing costs, SG&A, engineering, capital spending, and working capital management. Rothschild evaluated Delphi's 2007 BBP divisional projections vis-à-vis the publicly available operating results of Delphi's key competitors.

30. Rothschild also participated in both in-person and telephonic sessions with key corporate management and the strategic planning group to understand the build-up of financials

in the BBP from the divisional to the enterprise level, including corporate level overlays, allocations and adjustments. Rothschild also held telephonic sessions with and reviewed materials prepared by Delphi's other advisors, which had responsibility for certain aspects of the business plan at the corporate level, including Booz Allen Hamilton (regarding SG&A) and Watson Wyatt (regarding pension and OPEB).

B. Enterprise BBP Model

31. Rothschild has worked closely with FTI and Delphi's strategic planning group as they developed the dynamic model for Delphi's 2007 – 2011 Preliminary Budget Business Plan ("Enterprise BBP Model"). This dynamic excel model includes recapitalization as well as fresh start capabilities. As part of its work, Rothschild periodically reviewed and provided feedback on model templates and provided input on capital structure and financing assumptions, and stress tested and conducted diligence on operating assumptions.

C. Recapitalization Model

32. During the relevant period and prior to Delphi's release of its 2007 BBP, Rothschild utilized its consolidated detailed recapitalization model (the "Recap Model") to analyze the projected financial results of the Company's detailed and comprehensive operating and financial projections for years 2006 through 2010 and the transformation scenarios under various capital structures. Rothschild modified and updated the Recap Model in order to evaluate Delphi's 2007 BBP. The Recap Model required changes to accommodate the new business plan's timeframe, forecasting methodology, capital structure assumptions and other modeling conventions. During the updating process, Rothschild worked closely with FTI to ensure seamless synchronization between the Enterprise BBP Model and the Recap Model.



33. Using the Recap Model, Rothschild analyzed numerous scenarios during the ongoing negotiations among Delphi, General Motors (“GM”), the statutory committees, the unions, and potential investors in a plan of reorganization. Major variables include, but are not limited to, the timing and amount of financial consideration from GM, treatment of Delphi’s legacy liabilities including OPEB and pension, emergence capital structures, labor cost savings, and potential investment amounts and financing structures.

D. Preliminary Valuation and Debt Capacity Analysis

34. Rothschild has done preliminary work to develop valuation approaches and key assumptions including appropriate industry comparables for each division, which will be incorporated into Rothschild’s valuation of the Company’s finalized BBP once completed. Rothschild has performed and updated preliminary research and detailed analysis on valuation and operating metrics of these industry comparables. As discussed above in Section A, Rothschild has utilized these metrics to benchmark Delphi’s operating performance against that of selected competitors. Rothschild has also developed an analysis of historical precedent industry transactions to assess the associated valuation multiple statistics. Rothschild continues to update for recent competitor results and refine these analyses.

35. Rothschild has also done preliminary work for use in developing a comprehensive debt capacity analysis by examining the credit statistics (both historical and current) of selected automotive suppliers and credit rating agency standards (“Debt Capacity Analysis”) for assessing possible recapitalization alternatives on a preliminary basis.

E. DIP Refinancing

36. On January 5<sup>th</sup>, 2007 Delphi obtained post-petition financing to refinance both its \$2.0 billion DIP and its \$2.5 billion prepetition secured debt. Rothschild assisted the Company in refinancing its DIP facility, including but not limited to evaluating proposals, assisting with the lender negotiations, advising the Board on potential considerations and timing, and preparing expert testimony.

F. GM Analysis / Negotiations

37. Rothschild has worked extensively with the Company in its ongoing negotiations with GM over financial support and potential consensual resolution of both US labor costs and GM claims. This work has encompassed numerous regularly scheduled conference calls and in-person meetings in Detroit and New York on these matters. Rothschild has interfaced regularly with GM senior management as well as GM's financial advisors, Greenhill & Co., Inc. ("Greenhill") and Bear, Stearns & Co. Inc. ("Bear, Stearns") and prepared presentations and analyses of various alternatives for GM participation in Delphi's reorganization.

38. Rothschild has utilized its Recap Model to assess the financial impact of various scenarios involving potential support from GM.

G. Framework Negotiations

39. Rothschild participated in framework negotiations with each of the statutory committees, GM and potential plan investors regarding, among other items, GM participation, stakeholder consideration and recoveries, GM claims and potential plan sponsor proposals. The negotiations entailed Rothschild participation in a number of meetings and calls with

constituency principals and their advisors as well as with potential plan sponsors and their respective advisors.

40. These negotiations resulted in Delphi entering into the Equity Purchase and Commitment Agreement ("EPCA") on December 18<sup>th</sup>, 2006 with Cerberus Capital Management, L.P. ("Cerberus"), Appaloosa Management L.P. ("Appaloosa"), Harbinger Capital Partners Master Fund I, Ltd. ("Harbinger"), Merrill Lynch, Pierce, Fenner & Smith ("Merrill"), UBS Securities LLC ("UBS") (collectively, "AHC" or the "Plan Investors") and GM. The Plan Framework Support Agreement was also entered into by Delphi, GM and the Plan Investors ("PSA"), which outlines a plan framework including a summary of GM's potential participation and the proposed financial recovery of the Company's stakeholders.

41. During the negotiations that ultimately resulted in the EPCA, Rothschild participated in numerous meetings and calls with the Debtors and its advisors to review the status of negotiations and develop strategy. Rothschild also assisted the Debtors in reviewing and analyzing the various proposals received from potential plan investors. Rothschild prepared side-by-side analyses to compare both the economic and non-economic terms of the proposals, evaluated the recoveries to the constituencies and stakeholders, and assessed the impact on the Debtors' financial projections.

42. Rothschild also developed an analysis to evaluate the economics to each of the respective stakeholders in the framework negotiations, including but not limited to GM, Plan Investors, Unsecured Creditors and Equity Committee (the "Economic Analysis"). The Economic Analysis was utilized in conjunction with the Recap Model to assess during the course of the Framework Discussions the potential ranges of value, ownership and recoveries of the various stakeholders.

43. During the Relevant Period, Rothschild prepared and reviewed a number of databases to assist in evaluating different proposals and deal structures. Rothschild evaluated relevant recent rights offerings using a number of variables including, size, offering price, fees, and timing. As each of the rights offerings had a number of unique characteristics, Rothschild assembled detailed descriptive overviews on each of the respective transactions. Rothschild also evaluated the terms of precedent convertible preferred issuances, including size, conversion terms and call provisions. Also, Rothschild assessed a series of topping fees and breakup fees in the context of bankruptcies.

H. Highland Proposal

44. On December 21<sup>st</sup>, 2006 in response to the EPCA, Highland Capital Management LP (“Highland Capital”) submitted its own proposal and commitment letter (the “Highland Proposal”) committing up to \$4.7 billion and challenging certain aspects of the EPCA, including, but not limited to, recoveries to current equity holders, structure of post-reorganization Board, structure and terms of the convertible preferred securities and the rights offering. Rothschild assessed both the qualitative and quantitative aspects of the Highland Proposal.

45. Rothschild evaluated and presented to the Delphi Board of Directors a comparison of the EPCA to the Highland Proposal. Rothschild’s comparative assessment included, among other considerations, execution risk, timing constraints and financial impacts. Rothschild participated in a meeting with Highland Capital and Delphi senior management in Troy.

46. Highland Capital filed an objection to the Debtors’ EPCA and in support of the Objection, Highland Capital Managing Director Patrick Daugherty provided testimony and

declarations. Rothschild evaluated and assessed the contents of these Court submissions and David Resnick submitted a declaration and provided testimony in response. With respect to the Highland Capital Objection, Mr. Resnick and his team held numerous internal meetings, and meetings and telephone calls with Delphi management and Skadden.

I. Court Hearings / Testimony

47. In connection with the EPCA and the DIP refinancing, Rothschild bankers, in particular David Resnick and Bill Shaw, as well as Delphi senior management provided depositions and / or testimony. Preparation for hearings on these matters involved numerous meetings among Rothschild, Skadden and the Company. Rothschild also worked with Skadden in drafting depositions and in developing and preparing analyses and charts that would be used during the hearings. David Resnick was deposed and provided expert testimony at the hearing to approve the EPCA

48. As part of the above-described motion, Highland Capital and its counsel, Haynes and Boone LLP, conducted an extensive discovery process. Rothschild assisted the Debtors and Skadden in identifying and culling the data responsive to these discovery requests.

J. Creditor Committee / Equity Committee / UAW Due Diligence Processes

49. Rothschild assisted the Company in coordinating the extensive due diligence process (“Creditor Diligence Process”) of Jefferies and Co. (“Jefferies”), as advisor to the Official Committee of Unsecured Creditors, Lazard Ltd. (“Lazard”), as advisor to the UAW and Compass Advisers LLP (“Compass”), as advisor to the PBGC. Similarly, Rothschild assisted the Company in coordinating the due diligence process of the Official Committee of Equity Security Holders (“Equity Committee Diligence Process”).

50. Rothschild coordinated and facilitated Company responses to numerous due diligence requests of each Jefferies, Lazard, Compass, and the Equity Committee regarding operations, financial results, projections, labor cost structure, court motions, and other topics. Throughout the period, Rothschild has had numerous discussions to answer questions, clarify requests, and coordinate the process. Additionally, Rothschild professionals coordinated and participated with the Debtors in due diligence conference calls requested separately by Jefferies, Lazard, Compass or the Equity Committee throughout the Creditor / Equity Committee Diligence Process regarding such topics as the Plan Framework Support Agreement and the 2007 BBP.

K. Plan Investor Due Diligence

51. During the fall 2006 plan investor process, Rothschild assisted Delphi in establishing and coordinating the due diligence process of several potential investors in a Plan of Reorganization. This due diligence included, among other things, sessions with the potential investors and their advisors to review, among other topics, the Debtors' operations, historical performance, the Steady State and Transformation projections, including the various underlying sales, costs, balance sheet and cash flow assumptions, and preliminary transformation projections. Rothschild also held sessions to review the Transformation Model. Rothschild has answered numerous follow-up questions regarding the model and its functionality, and coordinated and attended a teleconference call with the Debtors on the subject.

52. As the 2007 BBP has been developed, Rothschild worked with Delphi to set up a due diligence review process for the Plan Investors. Rothschild helps coordinate and facilitate weekly sessions with the Plan Investors, their advisors and the Company to provide updates and

feedback on the diligence process. Rothschild also speaks daily with the Company regarding coordination and review of information to be disseminated. The Company coordinated sessions, both in person and telephonically, with the Plan Investors to review the detailed projections. The Plan Investors also have held reviews with each of the Company's divisional leaders.

L. Board Meetings & Discussions

53. Rothschild, along with Company management and Skadden, has met regularly with the Board to keep its members informed of all relevant developments in the Company's bankruptcy proceedings. Rothschild has participated in frequent conference calls and meetings with the Board and sought its members' input, direction and approval on all relevant matters.

M. Creditor / Equity Meetings & Discussions

54. Rothschild participated in regularly scheduled meetings/calls with the Official Committee of Unsecured Creditors and the Official Committee of Equity Security Holders and their respective advisors to report on and respond to questions concerning the financial implications of current operating results, current liquidity, the Debtors' 2007 BBP, status of discussions with the unions and General Motors, the due diligence process and other matters concerning the Chapter 11 cases. Rothschild assisted in preparing detailed presentations and discussion materials.

N. Labor Analysis / Negotiations

55. Rothschild supported the Debtors in their labor discussions with the unions. Specifically, Rothschild utilized the Transformation and Recap models to assess the impact of various labor proposals on the Company's projections, reviewed, and helped prepare presentations on these labor proposals. In response to the unions' requests and as part of the

negotiations, the Debtors prepared certain analyses and presentations, which Rothschild assessed and reviewed. Rothschild participated in numerous regularly scheduled calls and meetings with Company management to review alternatives and assess next steps.

56. Rothschild has also participated in discussions with Lazard regarding the current status and next steps of discussions between the Debtors and UAW.

O. M&A Activity

57. During the Relevant Period, Rothschild's two M&A teams assisted the Debtors in marketing the Company's Steering and Interiors businesses. Rothschild performed detailed financial and operational due diligence on the businesses, which included numerous meetings and phone calls with Delphi management and site visits, and also assisted potential bidders with their diligence processes. The Rothschild M&A teams held discussions with potential buyers, participated in Management Presentations and worked with the Debtors to develop key criteria to assess bids. Rothschild established and coordinated the second round diligence process, which included, among other items, detailed financial reviews and facility visits. Rothschild assisted the Company in assessing final bids to select a stalking horse based on a number of considerations including, but not limited to, valuation, structure, financing, further diligence and UAW and GM considerations.

58. Rothschild has participated in numerous calls and meetings to review process status with Company management and next steps, including presentations prepared by Rothschild.

59. As part of the diligence processes for the Creditors, Equity Committee and Plan Investors, Rothschild, along with Delphi management, has prepared presentations and hosted meetings and calls providing updates on the progression of the Steering and Interiors sales.



Topics covered have included, sales process timeline, potential buyers, preliminary bids, and selection criteria.

P. Miscellaneous

60. During the Relevant Period, Rothschild has advised the Debtors on a number of miscellaneous matters. Rothschild participates in regular conference calls and meetings with the Debtors at the Company's headquarters to discuss the Debtors' Chapter 11 cases, financial situation and various related issues.

61. Rothschild coordinated and participated in weekly conference calls with officers of the Debtors and other advisors to the Debtors to discuss current strategic and other issues relating to the Chapter 11 process.

62. Rothschild respectfully submits that the compensation requested for the Relevant Period for services rendered by Rothschild to the Debtors is fully justified and reasonable based on the following: (a) the degree of activity during the Relevant Period and the high level of services rendered by Rothschild to the Debtors, (b) the complexity of the issues presented, (c) the skills necessary to perform the investment banking services properly, (d) the preclusion of other employment, (e) customary fees charged in non-bankruptcy situations for similar services rendered, (f) time constraints required by the exigencies of the case and (g) the experience, reputation and ability of the professionals rendering services.

63. Rothschild respectfully submits that the services it has rendered to the Debtors have been necessary and in the best interest of the Debtors and their estates and have furthered the goals of all parties in interest. Such services were substantial, highly professional and

instrumental to the Debtors' reorganization. They were reasonable and necessary to the Debtors' performance of their duties.

**EXPENSES INCURRED DURING THE RELEVANT PERIOD**

64. Rothschild incurred reasonable and necessary out-of-pocket expenses aggregating \$207,456.79 during the Relevant Period. Details of the expenses incurred during the Relevant Period are also provided in Exhibit C. Rothschild submits that all such expenses were necessarily incurred, are reasonable in amount and represent only the actual costs incurred.

65. Rothschild's charges for expenses to the Debtors are determined in the same manner as for clients in non-bankruptcy matters. Out-of-pocket expenses incurred by Rothschild are charged to a client if the expenses are incurred for the client or are otherwise necessary in connection with services rendered for such particular client. Rothschild does not factor general overhead expenses into disbursements charged to clients in connection with Chapter 11 cases. Rothschild has followed its general internal policies with respect to out-of-pocket expenses billed to the Debtors as set forth below, with any exceptions fully explained:

(a) Rothschild's general policy permits its employees to bill lunch or dinner meals to a client if the employee is required to provide services to the client during such mealtime due to extreme time constraints. Rothschild's employees are permitted to order meals in the office if Rothschild's employee is required to work after 8:00 p.m. on weekdays or more than five (5) consecutive hours on weekends or holidays. Meal expenses incurred during meetings which employees and other meeting participants are required to attend are billed at cost.

(b) Messengers and couriers are used by Rothschild to deliver hard copy documents relating to a client matter, which require receipt on an expedited basis; otherwise, Rothschild uses the regular postal system. Any charges for either messengers or couriers are billed to the client at cost.

(c) All airfare and other transportation charges incurred by Rothschild's employees directly in connection with services to the client are billed to client at cost.

(d) The research/database category consists of the cost of using databases (e.g., Securities Data Corporation, Thomson Financial, Factiva, etc.) to which Rothschild

subscribes to search for and obtain information used in Rothschild's financial analyses. Rothschild pays the vendor's standard rate for such database services. In certain instances, Rothschild has determined that paying a flat annual or monthly fee for such services is less costly than contracting for such services on a per use basis. Such annual or monthly services are allocated to clients based on such clients' use of each service. The research category also consists of charges from outside services, which supply, for a fee, financial documents from regulatory agencies, which cannot be obtained from databases subscribed to by Rothschild.

(e) Rothschild bills photocopying charges at the rate of \$.10 per page for black and white copies and \$1.00 per page for color copies.

(f) With respect to local travel, Rothschild's general policy enables employees to travel by taxi or, in certain circumstances, by private car service, to and from meetings while rendering services to a client on a client related matter, for which the client is charged. This policy is based on Rothschild's determination that travel by taxi or private car service is the most efficient use of a professional's time. Rothschild's employees are not permitted to charge personal commuting expenses to a client unless the employee is traveling after 8:00 p.m. and has been required to work late as a result of the time exigencies of that client's matters.

(g) Telephone expenses are charged based on Rothschild's actual cost of telephone charges with respect to client matters. Cellular phone charges are based on vendor's actual invoices.

(h) Word processing charges represent actual costs incurred by Rothschild's in-house vendor and actual cost of overtime secretarial support in connection with client matters

### **CONCLUSION**

66. The services summarized by this application and rendered by Rothschild to the Debtors during the Relevant Period were substantial, highly professional and instrumental to Debtors in furtherance of their restructuring efforts. Rothschild respectfully submits that the compensation requested by this application is reasonable in light of the nature and value of such services.

\* \* \*

WHEREFORE, Rothschild respectfully requests that this Court enter an order (i) granting interim allowance and approval of compensation for services rendered during the Relevant Period, consisting of \$1,000,000.00 of fees plus the reimbursement of reasonable and necessary expenses incurred by Rothschild during the Relevant Period in the amount of \$207,456.79, for a total of \$1,207,456.79, (ii) authorizing and directing the Debtors to make payment in respect of 100% of such fees, to the extent not yet received by Rothschild for the Relevant Period, including, without limitation, the 20% holdback amount withheld pursuant to the terms of the Fee Order; and (iii) authorizing and directing the Debtors to pay 100% of such expenses, to the extent not yet received by Rothschild for the Relevant Period, and (iv) granting such other and further relief as this court deems just and proper.

Dated: New York, New York  
March 29, 2007

ROTHSCHILD INC.

By:   
William R. Shaw, Director

**CERTIFICATION**

WILLIAM R. SHAW, under penalty of perjury, certifies and says:

1. I am a Director with the applicant firm, Rothschild Inc. ("Rothschild"), which firm maintains offices for providing financial advisory and investment banking services at 1251 Avenue of the Americas, New York, NY 10020. Rothschild has acted as financial advisor and investment banker to and rendered professional services on behalf of Delphi Corporation and its affiliated debtors and debtors in possession (the "Debtors").

2. This certification is submitted in support of Rothschild's Fourth Interim Application for Compensation and Reimbursement of Expenses (the "Application"), pursuant to Rule 2016 of the Federal Rules of Bankruptcy Procedure and Administrative Order M-150, Amended Guidelines for Fees and Disbursements for Professionals in Southern District of New York Bankruptcy Cases (the "Amended Guidelines").

3. I hereby certify that:

(a) I have read the Application.

(b) To the best of my knowledge, information and belief formed after a reasonable inquiry, and except as specifically noted in this Certification and in the Application, the fees and disbursements sought in the Application fall within the Amended Guidelines and the guidelines promulgated by the Office of the United States Trustee applicable to the Application (the "UST Guidelines"), as modified by the order authorizing the retention of Rothschild in these cases and any other applicable administrative orders entered herein.


(c) The fees and disbursements sought are billed at rates and in accordance with practices customarily employed by Rothschild and generally accepted by Rothschild's clients.

(d) In providing a reimbursable service, Rothschild does not make a profit on that service, whether the service is performed by Rothschild in-house or through a third party.

4. Subject to the terms of applicable procedural orders of this Court and any order or orders of this Court approving the retention of Rothschild, this Application is being served upon this Court, the U.S. Trustee, the Debtor and counsel to the Creditors' Committee appointed in the Debtor's Chapter 11 case.

I certify under penalty of perjury that the foregoing is true and correct.

Dated: New York, New York  
March 29, 2007

  
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William R. Shaw

**UNITED STATES BANKRUPTCY COURT  
SOUTHERN DISTRICT OF NEW YORK**

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<b>In re</b>	<b>: Chapter 11</b>
	<b>:</b>
<b>DELPHI CORPORATION,</b>	<b>: Case No. 05-44481 (RDD)</b>
<b>et al.,</b>	<b>:</b>
	<b>: Jointly Administered</b>
<b>Debtors.</b>	<b>:</b>
-----	<b>x</b>

**ORDER GRANTING FOURTH INTERIM APPLICATION OF ROTHSCHILD INC. AS  
FINANCIAL ADVISOR AND INVESTMENT BANKER FOR THE DEBTORS  
FOR COMPENSATION AND REIMBURSEMENT OF EXPENSES**

Upon consideration of the Fourth Interim Application (the "Application") of Rothschild Inc. for Compensation and Reimbursement of Expenses, for the period from October 1, 2006 through and including January 31, 2007, filed by Rothschild Inc. ("Rothschild"); and due and adequate notice of the Application having been given under the circumstances; and capitalized terms used but not defined herein being used with their defined meanings as set forth in the Application; and after due deliberation, and good and sufficient cause appearing therefore, it is hereby

ORDERED, that the Application be, and it hereby is, granted in its entirety; and it is further

ORDERED, that there shall be allowed to Rothschild, on an interim basis, (i) compensation for its professional services rendered during the Relevant Period as investment banker and financial advisor to the Debtors in the amount of \$1,000,000.00 and (ii) reimbursement of actual, reasonable and necessary expenses incurred during the Relevant Period in the amount of \$207,456.79; and it is further

ORDERED that any and all payments heretofore made to Rothschild pursuant to the procedures set forth in the Fee Order in respect of Rothschild's fees and expense reimbursements

accrued during the Relevant Period are hereby ratified and confirmed on an interim basis; and it is further

ORDERED that the Debtors are authorized and directed to pay to Rothschild fees in the amount of \$150,000.00, representing the fees held back pursuant to the terms of the Fee Order, plus the full \$250,000.00 in fees (including holdback) and expenses of \$45,150.43 currently due and payable with respect to January, representing the amount of fees and expenses allowed under this Order and not yet paid to Rothschild; and it is further

ORDERED, that this Court retains jurisdiction with respect to all matters arising from or related to the implementation of this Order.

Dated: New York, New York  
\_\_\_\_\_, 2007

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Hon. Robert D. Drain  
United States Bankruptcy Judge